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QUINCY INSTITUTE  
FOR RESPONSIBLE  
STATECRAFT

# Annual Report 2022

Photo by Sgt. Kim Browne, 1st Cav. Div. Public Affairs; Flickr.com @USArmy



# From the Chairman & the CEO

October 2022

We launched the Quincy Institute in December 2019 to counter Washington's seemingly permanent consensus for war.

Groupthink among the foreign policy elite led to the disastrous 2003 invasion of Iraq and sustained a corrupt, boondoggle of a war without end in Afghanistan. Our team has been at the forefront of efforts to end the United States' 20 year long Global War on Terror in Afghanistan, Somalia, Yemen, Iraq, and Syria.

In 2022 we have been expanding this work to prevent new wars, including Armageddon with Russia. While opposing Putin's invasion in February and supporting Ukraine's right to self defense, we aim to hold President Biden to his commitment to keep the United States out of direct combat with Russia. To do so, we're building political space and support for talks – diplomacy – to end the fighting and devastation as soon as possible in order to preserve Ukraine's sovereignty and prevent a nuclear war. Our staff has briefed Members of Congress, the British Parliament and the European Parliament. In just this year alone, they have debated the merits of diplomacy vs escalation across the United States and on 61 newscasts. We have become a recognized source for analysis that challenges the Washington consensus on the crisis; our views have been featured in 138 news stories and in 60

opinion pieces written by QI's staff and fellows.

Similarly, with China, we are working to prevent the next 30 years from being consumed with a wasteful and possibly cataclysmic armed competition. We have called out the threat inflation that drives bad policy choices; we have sought to correct the record through media commentary, congressional education and more; we have held "track 2" crisis management talks with the Chinese and U.S. military communities; and we have published a detailed plan for a more defensively – rather than offensively – oriented U.S. military posture toward China.

Washington constantly boxes itself into political positions that favor military competition and confrontation. Our job is to change the politics, by making pro-war positions untenable. We have a long way to go. But in only our third year, the Quincy Institute has established itself as the pole that rallies allies across political parties to challenge mindless militaristic policy by advancing concrete ideas for shared global leadership, diplomacy, and understanding as common sense alternatives to military supremacy, hegemony, and war. Our rapid rise has been hard won by the tireless work of QI staff, board members, partner organizations, and the commitment of donors who share our vision.

Thank you,



Andrew Bacevich,  
Chairman



Lora Lumpe,  
CEO

**“[A] new wave of academics, veterans and policy experts is trying to upend the consensus on American exceptionalism, playing insurgent David to the foreign policy establishment's Goliath.”**

— Katrina Manson,  
*Financial Times*,  
May 7, 2021

**“Quincy Institute is emerging as an engine room of U.S. foreign policy thinking.”**

— Jeremy Cliffe,  
*New Statesman*,  
May 5, 2021

## Our Reach

**6** books published  
(+2 upcoming)  
2020 - 2022

**500+** contacts with Congressional offices

**420,000** monthly readers on Responsible Statecraft

**4,400,000** monthly Twitter impressions

# 2021

## Statement of Financial Activity

### FINANCIAL POSITION

Cash and cash equivalents	\$ 2,654,057
Grants and contributions receivable	1,018,783
Prepaid expenses	15,212
Deposits	8,300
Grants receivable	468,238
<b>Total assets</b>	<b>\$ 4,164,590</b>
Accounts payable and accrued expenses	23,514
Accrued vacation and sick compensation	3,785
Payroll liabilities payable	10,666
Lease obligation liabilities	664
<b>Total current liabilities</b>	<b>38,629</b>
Without donor restrictions	1,250,410
With donor restrictions	2,875,551
<b>Total net assets</b>	<b>4,125,961</b>
<b>Total liabilities and net assets</b>	<b>\$ 4,164,590</b>

### REVENUES

Grants income	\$ 4,935,536
Contribution income	988,295
Investment income	1,458
Other income	2,188
<b>Total support and revenue</b>	<b>5,927,477</b>

### EXPENSES

Program services	3,003,571
Management and general	279,992
Fundraising	386,277
<b>Total expenses</b>	<b>\$ 3,669,840</b>

All amounts are from our 2021 audit which can be found on our website.

Our financials reflect a lean and effective organization with an impact much greater than our peers with similar budgets. We're on a careful and steady growth trajectory to face the challenges of our time. For more information, contact Mark Cunningham, Director of Development, at [development@quincyinst.org](mailto:development@quincyinst.org).

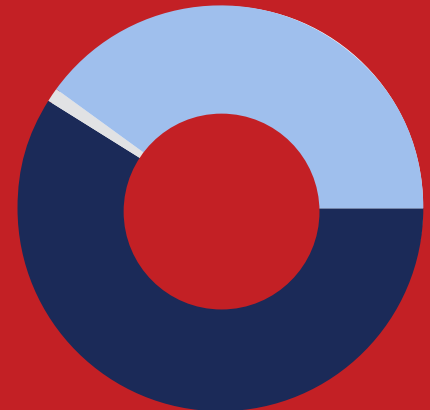
**\$290** AVERAGE ONLINE DONATION

**82%** OF ALL DONATIONS ARE SPENT ON PROGRAMS



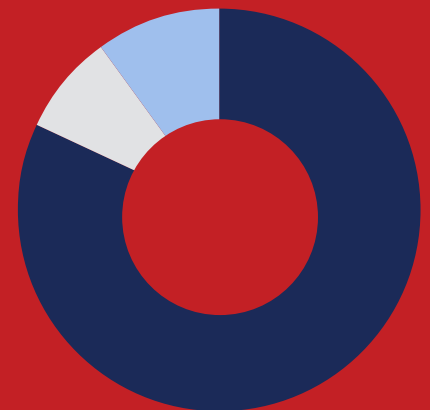
In 2021, QI received a Gold rating from Candid GuideStar, a nonprofit reporting database, indicating our dedication to financial transparency and fiduciary responsibility.

REVENUES  
**\$5,927,477**



59% Individuals  
40% Institutions  
1% Corporations

EXPENSES  
**\$3,669,840**



82% Programs  
10% Fundraising  
8% Administration

IN MEMORIAM

**Mark Perry**  
1950-2021

A beloved colleague whose truth telling spirit,  
integrity, and wry wit is missed dearly.

On behalf of the entire organization, the Quincy Institute extends thanks to each and every donor, both financial and in-kind. We would not be able to meet the moment without your support.

## Honor Roll 2021

### \$500,000+

Open Society Policy Center  
Salkind Family  
Stand Together Trust

### \$250,000 - 499,999

Fong Family Foundation  
Rockefeller Brothers Fund  
Shagbark Hickory Fund

### \$100,000 - 249,999

Carnegie Corporation of New York  
Ford Foundation  
The Giustra International Foundation  
Pivotal Foundation - F. Francis Najafi  
Schumann Media Center  
Michael J. Zak

### \$50,000 - 99,999

The Arca Foundation  
Colombe Peace Foundation  
East West Bank Foundation  
Nasiri Foundation  
Handjani Foundation  
Ploughshares Fund  
Saperstein Family Fund  
Scott H. Roth

### \$25,000 - 49,999

Bijan Amin & Soraya Amin Foundation  
Center for Citizen Initiatives  
Compton Foundation  
Amed Khan  
Stephen M. Silberstein Foundation  
The Streisand Foundation

### \$10,000 - 24,999

Andrew Bacevich  
Bond Charitable Gift Fund  
Church Communities International  
Sally Donnelly  
HLH Family Foundation  
Katrina vanden Heuvel  
Mary and Paul Fox Charitable Fund  
James & Ann Shea  
The Prospect Hill Foundation

### \$5,000 - 9,999

The Bekar Swanson Charitable Fund  
Beverly Dale  
James Fitzgerald  
HAND Foundation  
George Long  
Catherine Lutz  
Jonathan Marshall & Lorraine Goldin  
Eugene Mesgar  
Victoria Philips  
Rennels Forsyth Charitable Fund  
Ahmad Shams

### \$1 - 4,999

Susan Abrams  
Tita Anntares  
Aram Azadpour  
Richard Bates  
Nicholas Berry  
Ann Birnbaum  
Kent Borges  
Kathleen Borofsky  
Derek Boyd  
John Bradshaw  
Craig Brestrup  
Vincent Brown  
Franz Burnier  
John Cangany  
Kim Carlyle  
Joe Carson  
Thomas Chisholm  
Beverly Dale, PhD  
Michael Daly  
Charles Daniell

Travis Davis  
William Davnie  
Richard Duda  
James Eby  
Carolyn Eisenberg  
Anne Elliott  
Douglas Elwell  
Khalil Emami  
Evin Ashley Erdoğan  
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Kristel Heinemann

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Linda Veiga  
Gary Volger  
Herbert J. Weiner  
Leonard Weiss  
Linton Wildrick  
H. Randolph Williams  
Timothy E. Wirth  
Brantly Womack  
Mark and Margie Zivin  
And others.

Lawyers for Reporters and Steptoe & Johnson LLP are non-financial supporters of the Quincy Institute.

## Help ensure a safer future: Give Now!



Scan QR code to make a one-time or recurring contribution quickly, easily, and securely. Or visit:

<https://quincyinst.org/donations/>

You can mail physical checks to:

Quincy Institute for Responsible Statecraft  
30 Irving Place, 10/F  
New York, NY 10003

Thank you for your support!